



The Long Game: Building Value That Lasts

Whatever you're building towards, the fundamentals are the same: clean data, provable compliance and a growth engine that doesn't rely on you. In a market where consolidators are buying well-run, well-evidenced businesses, and the FCA expects you to prove good outcomes at every turn, long-term value comes from getting the basics right.

Whatever your long-term plans, this lunch is built for brokers who want a business that stands on its own. ncino and BIBA will showcase how to build lasting value into your business:

- **Grow a provable pipeline** with structured, data-driven client targeting that shows exactly where growth is coming from and why it's sustainable
- **Show clean compliance** through continuous sanctions screening and corporate change monitoring that stands up to scrutiny, whoever's asking
- **Run without you** as Acturis integration automates KYC validation and admin, so the business works whether or not you're in the room

DATE

Tuesday, 27 October 2026

TIME

Lunch & Learn

From 12:00 · 14:00+

VENUE

Hotel du Vin

Birmingham, B3 2NR

RSVP marta.patayova@ncino.com